



One of the Fantini Cosmi product Thermoregulation device

Fantini Cosmi S.p.A.

The Company is specialized in the production of control and regulation instruments for heating, ventilation (flaw switches) and refrigerant plants, electric and electronics devices. Head office is located in Milan, but the company has a network of hundreds certified Assistance centres all over Italy.

The company

With a turnover of 14 millions Euros (2006), Fantini Cosmi is a dynamic company established in 1931 by the Fantini family, which still is the main stockholder.

High quality product is the main leverage for Fantini Cosmi competition in the market. In 1997 Fantini Cosmi was ISO 9001 Quality certified and in 2002 it extended the certification, to comply with UNI EN ISO 9001:2000 new rules. The main channel to market is Maintenance Centres, who purchase Fantini Cosmi products and resell them to end users (industries and families).

The challenge

Fantini Cosmi desired more differentiation for its products: advanced remote management maintenance was considered an interesting opportunity. The goal was the optimization of maintenance activities, both for Fantini Cosmi products and the heating plants they are embedded in. Those activities were carried out by independent installation companies.

The solution

Movactive Heating enables technicians to remotely assist Fantini Cosmi products, and on their turn, allow the remote management of the final user's heating plant (whether it be a domestic heating equipment or a complex industrial)

IN BRIEF

Situation

Fantini Cosmi requests a solution for proactive maintenance not only for its own products, but also for the heating plants, they are embedded in.

Movactive Solution

Movactive Heating, the remote management solution for heating equipments.

Results

- Added value
- Products differentiation
- Information in mobility
- Proactive maintenance
- Reduced costs
- Simple to-be-used
- Remote management of technicians' fleet

With Movactive Heating the operator simply accesses his dedicated web-site page and can visualize the plant schematic, the current sequence, the unit status, process data and setpoints.

Technicians can select the panel from a potentially unlimited list, manually or automatically.

Moreover, the Movactive solution enables technicians to operate by remote, as if they were just in front of the machine itself. In fact, operators can visualise a virtual control panel and read values, monitor the instant status, consult historical data, configure the machine. Many formats are available, with different levels of detail and synthesis and with advanced researches.

Whenever values exceed the predetermined levels, the Movactive device automatically sends an alarm call together with detailed info about malfunctioning, necessary spare parts and suggestions about the corrective operations required.



Return on investment

Movactive increases products value and profits. Movactive reduces service costs and misworking due to failures. On site visits diminish up to 60%.

On-line maintenance and assistance: the remote management of last generation

Movactive cuts response times. Moreover, real time automatic alarm calls allow technicians to intervene even before that customers become aware of misworking. In comparison with other remote control systems, the Movactive solution rids technicians of the client-server constraints. This means that interacting with Fantini Cosmi devices will be possible from any web-enabled pc and also in mobility, from any pda.

Focus on your own business

As a further advantage, Movactive allow companies to outsource their machine-to-machine communications. With Movactive outsourced approach, companies can focus on their core competencies and rely on effective services to collect, process and memorise data for unlimited time. Fantini Cosmi has confidence that the networking service is always of the utmost, state-of-the-art quality while costs are kept under control.

Advantages for end-users too

With Movactive, customers can switch on/off their domestic heating plant, via sms or via web easily. Many other regulations are possible too (i.e. temperature setting).

Remote management of the technicians' vehicles

Movactive Heating can be completed with Movactive solutions for logistics and fleet management to optimise routes and trips planning.

Simple to be used

Managing equipments and devices is simple and intuitive.



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